2018 Annual Report for Santa Maria Community Services

Values
- Partnership
- Empowerment
- Results
- Family
- Empathy
- Community
- Trust
- Stewardship

Mission
Santa Maria is a catalyst and advocate for Greater Price Hill families to attain their educational, financial and health goals.

Dear Friends of Santa Maria Community Services,

We are so very thankful for all who invested in Santa Maria’s work this past year. Individuals and organizations contributed more money to Santa Maria’s work than ever before in our 121-year history! This allowed us to maintain and expand services to the most vulnerable families. We served more than 3,800 people and focused particular attention on 57 families with whom we were deeply engaged, helping them move on a path out of poverty. Seventy-seven percent of those families increased their income over the past year, and we will continue working with these and additional families to stabilize their living conditions and help them attain their educational, financial and health goals for themselves and their children.

Thank you for being part of this work!

Sincerely,

Paul Friedmann
Chair, Board of Directors

H.A. Musser, Jr., MA, MSW
President & CEO

The following is an overview of Santa Maria Community Services’ income and expenses for the year ended 2018:

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Income:</td>
<td>$4,128,110</td>
</tr>
<tr>
<td>Program Expenses:</td>
<td>$3,428,466</td>
</tr>
<tr>
<td>Fundraising Expenses:</td>
<td>$285,111</td>
</tr>
<tr>
<td>Administration Expenses:</td>
<td>$510,114</td>
</tr>
<tr>
<td>Total Expenses:</td>
<td>$4,223,692</td>
</tr>
</tbody>
</table>

Permanently Restricted Assets: $7,000
Board Restricted Assets: $352,189
Temporarily Restricted Assets: $408,171
Operating/Other Assets: $2,215,081
Total Net Assets: $2,982,441

*These financials are unaudited. For past financials, please go to santamaria-cincy.org/financials-
annual-reports

During 2018, Santa Maria served a total of 3,843 individuals through a wide variety of programs and services. Below is a sample of the resulting impact on children, individuals, and families:

- 145 individuals obtained employment through the Workforce Development Program
- 111 families/individuals obtained affordable housing through the Stable Families Program
- 105 individuals earned a secondary school diploma or the High School Equivalency Diploma/GED through the Literacy Center West Program
- 564 individuals had a usual and appropriate place to go for physical, mental, or dental health care through the Wellness Program
- 226 children participating in Promoting our Preschoolers for a minimum of six months demonstrated progress in social and emotional development
2018 Annual Report for Santa Maria Community Services

Who We Served in 2018

Who We Served in 2018

Age

- Early Childhood (0-4): 4%
- School Aged (5-17): 15%
- Young Adult (18-35): 16%
- Adult (36-54): 26%
- 55 and older: 39%

Gender

- Male: 37%
- Female: 63%

Race

- White/Caucasian: 46%
- Black/African American: 46%
- American Indian/Alaska Native: 6%
- Multiracial/Other: 2%

98% were economically disadvantaged

Barriers include lack of:
- Education
- Transportation
- Documentation
- Health Insurance

Hispanics made up 29% of our total client population