Values
Partnership
Empowerment
Results
Family
Empathy
Community
Trust
Stewardship

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Mission
Santa Maria is a catalyst and advocate for Greater Price Hill families to attain their educational, financial and health goals.

Dear Friends of Santa Maria Community Services,

Thanks to the generous investment of time and resources from hundreds of individuals, businesses and foundations, and from United Way of Greater Cincinnati and numerous other donors and supporters, Santa Maria helped more than 4,000 people achieve their goals this past year.

Children prepared for kindergarten, adults getting jobs, immigrants learning English, youth succeeding in school, uninsured adults receiving medical care—these are all examples of accomplishments with families we serve. Thank you so much for joining us in this work!

Sincerely,

Jorge F. Seda
Chair, Board of Directors

H. A. Musser, Jr., MA, MSW
President & CEO

The following is an overview of Santa Maria Community Services’ income and expenses for the year ended 2017:

<table>
<thead>
<tr>
<th>Total Income:</th>
<th>$4,061,966</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Expenses:</td>
<td>$3,209,785</td>
</tr>
<tr>
<td>Fundraising Expenses:</td>
<td>$300,776</td>
</tr>
<tr>
<td>Administration Expenses:</td>
<td>$518,588</td>
</tr>
<tr>
<td>Total Expenses:</td>
<td>$4,029,149</td>
</tr>
<tr>
<td>End-of-Year Net Assets:</td>
<td>$3,077,801</td>
</tr>
</tbody>
</table>

*These financials are unaudited.

During 2017, Santa Maria served a total of 4,323 individuals through a wide variety of programs and services. Below is a sample of the resulting impact on children, individuals, and families:

- 100% of children achieved a grade promotion.
- 92% of youth demonstrated improved social/emotional skills.
- 48 individuals earned a secondary school diploma, GED, training certification or enrolled in post-secondary education.
- 210 children ages 3-5 received immunizations and are kindergarten ready.
- 507 individuals have a usual and appropriate place to go for physical, mental and dental health care.
- 98 families obtained or maintained affordable housing.
- 103 individuals completed a job readiness program and learned workplace life skills.
- 100 individuals gained employment.
Who We Served in 2017

**Age**
- Early Childhood (0-4): 10%
- School Aged (5-17): 15%
- Young Adult (18-35): 19%
- Adult (36-54): 50%
- 55 and older: 6%

**Gender**
- Male: 33%
- Female: 67%

**Race**
- White/Caucasian: 53%
- Black/African American: 43%
- Multiracial: 4%

98% were economically disadvantaged

Barriers include lack of:
- Education
- Transportation
- Documentation
- Health Insurance

Hispanics made up 39% of our total client population