Mission
Santa Maria is a catalyst and advocate for Greater Price Hill families to attain their educational, financial and health goals.

Dear Friends of Santa Maria Community Services,

December 2015 marked the completion of Santa Maria Community Services’ 118th year of operation. This year we focused specific attention on implementing our new strategic plan and expanding the capacity of our back office operations to better support the solid program services we provide.

Our special thanks to all who have invested their time and money in the mission and work of Santa Maria over the past year. Thanks to you, we have touched thousands of people and helped them move toward the goals they set for themselves and their families.

Sincerely,

Jessica Woo, Ph.D. H.A. Musser, Jr.
Chair, Board of Directors President & CEO

The following is an overview of Santa Maria Community Services’ income and expenses for the year ended 2015:

<table>
<thead>
<tr>
<th>Total Income:</th>
<th>$3,689,870</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Expenses</td>
<td>$2,953,908</td>
</tr>
<tr>
<td>Fundraising Expenses</td>
<td>$258,417</td>
</tr>
<tr>
<td>Administration Expenses</td>
<td>$457,259</td>
</tr>
<tr>
<td>Total Expenses:</td>
<td>$3,669,584</td>
</tr>
<tr>
<td>End-of-Year Net Assets:</td>
<td>$1,684,039</td>
</tr>
</tbody>
</table>

During 2015, Santa Maria served a total of 3,396 individuals through a wide variety of programs and services. Below is a sample of the resulting impact on children, youth and families:

- 54 families obtained affordable housing.
- 163 individuals obtained employment.
- 415 individuals have a usual place to go for medical care.
- 80 high-risk individuals attended regularly scheduled medical appointments.
- 247 children ages 3-5 received immunizations and are ready for kindergarten.
- 34 children were born at 37+ weeks and 32 babies weighed over 5.5 lbs at birth.
- 50 immigrant participants learned life skills and now demonstrate knowledge of tenants’ rights, domestic violence laws, basic nutrition and budgeting.
- 100 ESOL students increased at least 30% on their post-test.
- 22 parents met with school staff and learned about their children’s progress.

*These financials are unaudited.
Who We Served in 2015

### Age
- Early Childhood (0-4): 14%
- School Aged (5-17): 17%
- Young Adult (18-35): 14%
- Adult (36-54): 49%
- 55 and older: 6%

### Gender
- Male: 63%
- Female: 37%

### Race
- White/Caucasian (36% Hispanic): 57%
- Black/African American: 33%
- Asian: 6%
- Multiracial: 3%
- Other: 1%

100% were economically disadvantaged

Barriers include lack of:
- Education
- Transportation
- Documentation
- Health Insurance